

Project Finance for Engineers

(2-3 May 2012)

**Symphony Digest
Sdn. Bhd. (870359-P)**

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Symphony Digest Sdn. Bhd. is an official training partner of Bond Pricing Agency Malaysia Sdn. Bhd.



This course is eligible for HRDF claims under Skim Bantuan Latihan (SBL) scheme, subject to prior application to HRDF by the employers.

Upon completion of the workshop, the participants will be able to lead, obtain and negotiate financing for projects including: -

- ✓ Types of financing
- ✓ Structure
- ✓ Covenants
- ✓ Collateral

Symphony Digest

Centre for Financial Mastery

Who Should Attend?

- ✓ **Engineers involved in management, business development and projects and project financing**

Course Outline

Fundamentals of Project Finance

- The meaning of non / limited recourse
- The types and importance of Project Documents
- Developing the project risk profile
- How to allocate and mitigate project risks

Shareholders' Commitment and Debt to Equity Ratio

- Why shareholders' commitment is crucial
- Types of shareholders' commitment
- How to determine the appropriate debt to equity ratio

Types of Financing

- Bank financing – Bridging loan, term loan
- Bond / Sukuk

Cash Flow Projections

- Cash flow projections and how to interpret the numbers

Collateral

- Charge over assets
- Assignment of contract
- Assignment of proceeds
- Debentures

Covenants

- Types of covenants and their functions – financial, positive, negative, information, negative pledge
- Representation and warranties

Conditions Precedent and Subsequent

- Important conditions precedent
- Conditions subsequent – what happen if not fulfilled

Project Finance Structures

- Standard project finance structures
- A typical project finance structure

☐ Case Studies

Trainers' Profile

Saw Ann Ping, is a CFA charterholder with over 18 years experience in financial advisory, fund raising and consulting. Her areas of specialization are financial structuring, Islamic finance and privatisation. Her work has been recognised by various Malaysian and international bodies such as Euromoney and Islamic Finance News for its innovation. Her last position was head of wholesale banking for Hong Leong Islamic Bank. Prior to that, she was the head of corporate finance in RHB ISLAMIC Bank and head of corporate banking and debt securities in Utama Merchant Bank. Before becoming an investment banker, she was a management consultant with Arthur Andersen, involved in various advisory projects for the Asian Development Bank, KL International Airport and other Government agencies and the private sector.

She was a speaker at China Development Bank's Senior Policy Seminar in Beijing and at the Middle East Business Forum in Dubai on Islamic finance for infrastructure projects. She has conducted financial mastery courses, cash flow modelling, getting bank loans, debt capital market for numerous clients including financial institutions, public listed companies and private companies. She holds a Bachelor of Science (honours) degree from the University of Canterbury, New Zealand, majoring in Economics and Operations Research.

Chan Leng Kei

With a degree in Economics & Management, Chan Leng Kei was awarded the Best Overall Performance in Diploma in Economics from the prestigious London School of Economics. During her 8 years of practical experience in banking and financial advisory, she has performed numerous financial analysis and cash flow modelling for small and large corporations. The financing structures that she was involved in have been recognised by various Malaysian and international bodies such as Euromoney and Islamic Finance News for innovation.

Prior to joining Symphony Digest Sdn Bhd, she was attached to a few commercial banks such as Hong Leong Islamic Bank, RHB ISLAMIC Bank and CIMB Bank, where she conducted in-house training for new division staff. She has conducted various courses on finance for numerous participants from companies / financial institutions such as EPF, SOCSO, Hong Leong Bank, RHB Investment Management, UEM Group, Sindora Berhad, Sarawak Energy Berhad and clients of Multimedia Development Corporation.

Registration: Project Finance for Engineers (2-3 May 2012)

Name:	Name:
Designation:	Designation:
Department:	Department:
Company:	Company:
Address:	Address:
Tel:	Tel:
Fax:	Fax:
Email:	Email:

Contact for administrative matters if different from above

Name:	Department:
Tel:	Fax:
Email:	

Date: 2-3 May 2012

Workshop duration and time: 2 days, 9.00 am to 5.00 pm

Venue: 69-3, Block F, Zenith Corporate Park, Jalan SS7/26, Kelana Jaya, 47301 Petaling Jaya, Selangor.

Course fee (inclusive of course materials, lunch and 2 tea breaks): **RM1,600**

Registration is confirmed upon receipt of payment, unless otherwise notified.

Payment Options

- Cheque Bank _____ Cheque No. _____ Amount RM _____
Payable to **Symphony Digest Sdn. Bhd.**
**Please write company name and programme at the back of the cheque and mail to 69-3, Block F, Zenith Corporate Park, Jalan SS7/26, Kelana Jaya, 47301 Petaling Jaya, Selangor.*
- Bank Transfer Account holder: Symphony Digest Sdn. Bhd.
Bank: Maybank Berhad A/C No.: **512688105442**
**Please e-mail or fax (03-7806 2800) us the bank-in slip / transfer confirmation together with the completed registration form.*